



Subject: Purchase of Loader-Mounted Snow Blower

Report Number: OPD 24-051

Department: Operations and Development Department

Submitted by: Richard Sparham, Manager of Public Works

Meeting Type: Council Meeting

Meeting Date: Monday, August 12, 2024

RECOMMENDATION

- A. THAT report OPD 24-051 titled Purchase of Loader-Mounted Snow Blower be received as information; and
- B. THAT Council approves the purchase of a SnoGo Loader-Mounted Snow Blower from Colvoy Equipment in the amount of \$246,545 (net of refundable HST) as per the Town’s enrollment through Canoe’s cooperative purchasing group.

BACKGROUND

In the 2023 budget, and carried into 2024, Council approved \$182,000 for the purchase of a new loader-mounted snow blower.

The purchase of the loader-mounted snow blower is to replace a similar unit which has already been adequately disposed as it was no longer in operating condition.

A loader-mounted snow blower is used in winter operations to assist in snow removal activities in areas where plowing and snow storage is a significant issue (i.e. downtown snow clearing, on-street and off-street parking areas).

As the total purchase exceeds the approved budget amount of \$182,000, staff is therefore requesting Council approval for this purchase as subject to the Town’s enrollment through Canoe’s cooperative purchasing pricing group in accordance with the Town’s Procurement Policy By-Law 2022-073.

DISCUSSION

Through Canoe’s cooperative purchasing pricing, staff obtained the following quotes:

Make	Quote	Delivery	Comments
LaRue	\$ 236,300	260 Days	Performance and weight didn’t meet needs
RPM Tech	\$ 208,265	8-10 weeks	Capacity was too low
SnoGo	\$ 242,281	In stock	Meets all requirements as requested

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Staff assessed and compared the units as quoted. In understanding staff has selected the slightly higher priced unit primarily due to the other units, through weight, performance and delivery times, not meeting the needs and therefore being removed from consideration.

Staff is recommending the purchase of the SnoGo Loader-Mounted Snow Blower unit from Colvoy Equipment in the total amount of \$242,281 (plus applicable taxes). The overall cost was approximately \$60,000 over budget due to increases in the equipment costs since the budget approval.

CONSULTATION

- Director of Operations and Development
- Senior Analyst/Deputy Treasurer

FINANCIAL IMPACT/FUNDING SOURCE

The financial impact of this report is summarized as part of OPD 24-037 Public Works Fleet Services Asset Allocations report.

CORPORATE GOALS

- Lifestyle and amenities
- Customer service, communication and engagement
- Business attraction, retention and expansion
- Community growth
- Connectivity and transportation
- Not Applicable

Does this report relate to a specific strategic direction or project identified in the Community Strategic Plan? Please indicate section number and/or any priority projects identified in the plan.

Goal – Tillsonburg residents and businesses will be connected to each other, regional networks, and the world through effective traditional and digital infrastructure.

Strategic Direction – Develop a robust, long-term asset management plan to inform evidence-based decisions on the maintenance, rehabilitation and replacement of municipal infrastructure.

Priority Project – *Ongoing Projects* – Asset Management Plan

ATTACHMENTS - N/A