



**Subject: Purchase of Single Axle Cab and Chassis with Plow**

**Report Number:** OPD 24-045

Department: Operations and Development Department

Submitted by: Richard Sparham, Manager of Public Works

Meeting Type: Council Meeting

Meeting Date: Monday, August 12, 2024

## **RECOMMENDATION**

- A. THAT report OPD 24-045 titled Purchase of Single Axle Cab and Chassis with Plow be received as information; and
- B. THAT Council approves the purchase of a single axle cab and chassis with plow from Viking-Cives Ltd. in the total amount of \$424,936 (net of refundable HST) as per the Town's enrollment through Canoe's cooperative purchasing group.

## **BACKGROUND**

In the 2023 budget, and carried into 2024, Council approved \$465,000 for the purchase of a new International tandem axle cab and chassis with plow and wing.

Staff have reassessed the needs and determined the best course of action is to obtain a single axle cab and chassis with plow and wing.

As the total purchase exceeds the \$250,000 threshold, staff is therefore requesting Council approval for this purchase as subject to the Town's enrollment through Canoe's cooperative purchasing pricing group all in accordance with the Town's Procurement Policy By-Law 2022-073.

## **DISCUSSION**

Through the Town's enrollment within the municipal cooperative purchasing pricing group, Canoe, staff obtained an competitive and fair quote from Viking-Cives Ltd. in the total amount of \$417,586 (plus HST).

Viking-Cives Ltd. is a company whose primary expertise is outfitting cabs and chassis to accommodate plow and wings for plow operations. Viking-Cives Ltd., through the Canoe process, obtains quotes from all major manufacturers of cabs and chassis (i.e. Mack, Volvo, Freightliner, Peterbilt, International, etc.). Based on the overall price of the cab and chassis dump body, as well as other mitigating factors such as build times and delivery schedules, Viking-Cives provided a total cost of the cab and chassis component with their overall outfitting costs (based upon our specification as submitted)

## OPD 24-045 Purchase of Single Axle Cab and Chassis with Plow

Staff have reviewed the overall quote and subsequent costs and is recommending the purchase of an International cab and chassis with plow and wing attachment in the total amount of \$417,586 (plus HST), which is approximately \$47,000 under the \$465,000 total budget approved for this purchase.

### CONSULTATION

- Director of Operations and Development
- Senior Analyst/Deputy Treasurer

### FINANCIAL IMPACT/FUNDING SOURCE

The overall financial impact, based on the approved budget amount allocation equates to \$97,735 contribution from Reserves and \$327,200 contribution from DC Reserves.

This report financial impact is also to be considered in conjunction with OPD 24-037 Public Works Fleet Services Asset Allocations report.

### CORPORATE GOALS

- Lifestyle and amenities
- Customer service, communication and engagement
- Business attraction, retention and expansion
- Community growth
- Connectivity and transportation
- Not Applicable

Does this report relate to a specific strategic direction or project identified in the Community Strategic Plan? Please indicate section number and/or any priority projects identified in the plan.

**Goal** – Tillsonburg residents and businesses will be connected to each other, regional networks, and the world through effective traditional and digital infrastructure.

**Strategic Direction** – Develop a robust, long-term asset management plan to inform evidence-based decisions on the maintenance, rehabilitation and replacement of municipal infrastructure.

**Priority Project** – *Ongoing Projects* – Asset Management Plan

**ATTACHMENTS** – N/A