

**Subject: 2024 Consolidated Q4 Financial Results** 

**Report Number:** FIN 25-009 Department: Finance Department

Submitted by: Renato Pullia, Director of Finance/Treasurer

Meeting Type: Council Meeting

Meeting Date: Monday, April 28, 2025

## RECOMMENDATION

THAT report titled FIN 25-009 - 2024 Consolidated Q4 Financial Results be received as information.

### **BACKGROUND**

To provide Council with the January 1, 2024 to December 31, 2024 Town-wide consolidated operating and capital budget results.

### DISCUSSION

The attached data summarizes the variances between 2024 actual operating and capital results for the period of January 1, 2024 to December 31, 2024.

Questions or comments relative to the departmental 2024 fourth quarter revenues and expenditures should be referred to the applicable members of the Senior Leadership Team for commentary.

#### CONSULTATION

All departments through the Q4 variance reports.

## FINANCIAL IMPACT/FUNDING SOURCE

The fourth quarter operating results shown in Appendix A currently reflect an overall Town wide 2024 favourable variance of \$2.168M. This is net of a \$114K surplus in Building and a \$45K surplus in Parking, which have been transferred to corresponding reserves. Half of the surplus is noted as deriving from a labour variance, due to gapping throughout the year. Per Council resolution #2024-539, the 2024 Town-wide labour surplus of \$1.25M will be transferred into the Employment Reserve, of which \$417K was approved to be used in the 2025 budget, with \$355K forecasted for the 2026 budget.

The fourth quarter capital results shown in Appendix B currently reflect an overall Town wide 2024 favourable variance of \$197K, with surpluses primarily in Storm and Parks projects and deficits in Fleet, Fire, PW and Facilities. The net capital surplus is retained in the respective capital reserve(s).

We are still working through the year-end audit, and thus some adjustments may still occur, which may reflect an adjusted overall surplus, disposition of which will be recommended in the final year-end report, in accordance with the Reserves Policy and Surplus/Deficit Allocation Policy.

## **CORPORATE GOALS**

How does this report support the corporate goals identified in the Community Strategic Plan?

|          | Lifestyle and amenities                        |
|----------|--|
| $\times$ | Customer service, communication and engagement |
|          | Business attraction, retention and expansion   |
|          | Community growth                               |
|          | Connectivity and transportation                |
|          | Not Applicable                                 |

Does this report relate to a specific strategic direction or project identified in the Community Strategic Plan? Please indicate section number and/or any priority projects identified in the plan.

**Goal** – The Town of Tillsonburg will strive for excellence and accountability in government, providing effective and efficient services, information, and opportunities to shape municipal initiatives.

Strategic Direction – N/A

Priority Project – N/A

## **ATTACHMENTS**

- 1. Appendix A 2024 Q4 Consolidated Operating Results
- 2. Appendix B 2024 Q4 Consolidated Capital Results

## **Appendix A - Operating**



## Financial Plan Operating Plan - Cost Code Summary Town

As of December 31, 2024

|                             | 2024       | 2024        | Actual     | %        | Note      |
|-----------------------------|------------|-------------|------------|----------|-----------|
|                             | YTD Budget | YTD Actuals | Variance   | Variance | Reference |
| 10 Gen                      |            |             |            |          |           |
| Revenues                    |            |             |            |          |           |
| Levy, PILS                  | 21,318,597 | 21,638,193  | 319,596    | (1%)     |           |
| Grants                      | 1,995,938  | 2,210,976   | 215,038    | (11%)    | 0         |
| User Charges                | 7,145,671  | 8,166,261   | 1,020,590  | (14%)    | 0         |
| Other Revenue               | 647,000    | 832,806     | 185,806    | (29%)    | 0         |
| Specified Revenue           | 298,807    | 37,139      | (261,668)  | (88%)    | 0         |
| Contribution from Reserves  | 776,378    | 2,052,908   | 1,276,530  | (164%)   | 0         |
| Total Revenues              | 32,182,391 | 34,938,283  | 2,755,892  |          |           |
|                             |            |             |            |          |           |
| Expenditures                |            |             |            |          |           |
| Labour                      | 13,659,700 | 12,410,320  | 1,249,380  | 9%       |           |
| Purchases                   | 6,332,204  | 5,262,410   | 1,069,794  | 17%      |           |
| Contracted Services         | 6,839,812  | 6,806,884   | 32,928     |          |           |
| Contribution to Reserves    | 254,170    | 3,221,597   | -2,967,427 | 1,167%   |           |
| Interfunctional Adjustments | 528,948    | 540,878     | -11,930    | 2%       |           |
| Debt Principal & Interest   | 1,625,158  | 1,585,271   | 39,887     | 2%       |           |
| Total Expenditures          | 29,239,992 | 29,827,360  | -587,368   |          |           |
|                             |            |             |            |          |           |
| Total Net Levy              | 2,942,399  | 5,110,923   | 2,168,524  |          |           |

# Appendix B - Capital

| Tillsonburg                        | Quarterly Reports - Capital For period ending December 31, 2024 |           |           |          |
|------------------------------------|---|-----------|-----------|----------|
|                                    |   | 2024      | YTD       | Budget   |
|                                    |   | Budget    | Actuals   | Variance |
| 110 Corporate Services             |   | 15,000    | 14,996    | 4        |
| 130 Fleet                          |   | 66,200    | 76,187    | -9,987   |
| 150 Fire                           |   | 24,100    | 41,006    | -16,906  |
| 210 Engineering                    |   |           | 842       | -842     |
| 220 Public Works                   |   | 726,600   | 727,887   | -1,287   |
| 235 Streetlights                   |   | 254,200   | 254,200   | 0        |
| 240 Airport                        |   | 49,700    | 49,700    | 0        |
| 260 Storm Sewers                   |   | 700,700   | 508,361   | 192,339  |
| 450 Parks                          |   | 192,400   | 136,651   | 55,749   |
| 465 Rec - Bldg Mtce                |   | 1,053,600 | 1,075,520 | -21,920  |
| 500 Devel & Communication Services |   |           | 0         | 0        |
| 505 Economic Dev                   |   |           | 0         | 0        |
|                                    | Total Town  | 3,082,500 | 2,885,350 | 197,150  |