

The Corporation of the Town of Tillsonburg

Development Committee

November 13, 2018

7:30 AM

Boardroom, Customer Service Centre
10 Lisgar Ave, Tillsonburg



MINUTES

ATTENDANCE

Andrew Burns, Deb Gilvesy, Lisa Gilvesy, Jesse Goossens, Councillor Jim Hayes, Kirby Heckford (Arrived 7:43 AM), Mayor Stephen Molnar, Lindsay Morgan, Steve Spanjers, Randy Thornton (Left 9:03 AM), Cedric Tomico, John Veldman

Staff Present: David Calder, Cephas Panschow

MEMBERS ABSENT/REGRETS

Mel Getty, Ashton Nembhard

Guests: Sandy Jansen, Tillsonburg District Memorial Hospital (Arrived 8:30 AM, Left 9 AM)

1. Call to Order

The meeting was called to order at 7:36 AM.

2. Adoption of Agenda

Moved By: A. Burns

Seconded By: J. Veldman

Resolution # 1

THAT the Agenda for the Development Committee meeting of November 13, 2018 be adopted.

Carried

3. Disclosures of Pecuniary Interest and the General Nature Thereof – None Declared

4. Adoption of Minutes of Previous Meeting – September 18, 2018

Moved By: C. Tomico

Seconded By: D. Gilvesy

Resolution # 2

THAT the Minutes of the Development Committee Meeting of September 18, 2018 be approved.

Carried

4.1. Business Arising from the Minutes - None

5. Delegations and Presentations

5.1. Tillsonburg District Memorial Hospital (TDMH) Update

Sandy Jansen, CEO, presented an overview of hospital operations including: Key Stats, Strategic Plan 2016-2020, Electronic Patient Records, the Foundation, Provincial Landscape, Local Landscape, Patient and Family-Centred Care. Hospital has 330 employees, 65 physicians and 220 volunteers with 53 beds (45 funded). Experienced 27,272 emergency visits, 50,500 diagnostic tests, 15,768 cardiac procedures and 5,782 surgical/endoscopy procedures. Patient satisfaction is very high at around 95%.

The Foundation has transferred \$8.9 million to TDMH to support the purchase of capital equipment, i.e. Patient Monitors, IV Pumps, Digital Mammography, Digital X-ray Suite, portable ultrasound, etc. The Foundation is one of the most successful examples in the area.

Ontario is dealing with system wide issues relating to public concern about the system, wait times, aging population, bed capacity (especially relating to wait times for transfer of patients to long term care), etc. Premier has established a Council on Improving Health Care and Ending Hallway Medicine. Oxford County has one of the lowest number of LTC beds per 1,000 seniors 75 years of age and older at 73. By comparison, the SWLHIN boasts 90 LTC beds per 1,000 seniors greater than 75 yrs. The hospital continues to work on priority areas and are implementing Patient and Family Centered Care, which means that patients have a voice and are partners in their care experience. They are waiting for approval and funding for their Master Plan process.

Integration between TDMH and Ingersoll's Alexandra Hospital is working well with shared senior staff but separate boards and budgets. This allows for full services with specific strengths for each hospital. A new "hospitalist" program has been offered since July 1. The Hospitalist model provides continuity of care over 7 days periods and allows for very intensive discharge planning processes to take place.

Tillsonburg needs an *after hours* clinic and /or an urgent care clinic. Discussion regarding potential private sector investment to support these needs. There is also a shortage of Personal Support Workers.

6. Information Items

6.1. Community Strategic Plan – No update

6.2. Tillsonburg Hydro Inc – New economic evaluation model has been approved by the board. Used to develop cost sharing for connecting new developments. Questions as to whether this will result in additional costs to developer. Public consultations being

planned and can include this committee. This will affect future industrial development as well. Request to make presentation to Dev't Committee. Search for new GM is underway and the job posting has now closed with a number of applications.

6.3. Town Hall Task Force – The Committee's recommendation regarding the release of the Request for Proposal (RFP) and accompanying Tenant Statement of Requirements will be presented to Council for their consideration at their December meeting. A public engagement plan will be developed as the project progresses.

7. General Business & Reports

7.1. Monthly Project Update

Street lighting project is mostly complete with the Downtown area being completed soon. Hwy 3 Business Park widening project is complete with the exception of the sanitary sewer crossing.

7.2. Q3 Economic Development Report

In general, 2018 metrics are at or above 2017 metrics with corporate visits (to local business), client (investor) visits to Tillsonburg, and new businesses opened also being above 2018 targets.

7.3. Highway 3 Business Park – Naming Process

Staff provided information on the Commemorative Naming Policy as a possible guideline for naming the business park. While this policy isn't mandated for naming the park, there are some useful guidelines. Committee asked for information on how the current industrial parks were named. Suggested that there be one name for the industrial area on both sides of Highway 3. Some suggestions include: Van Norman Innovation Park (VIP), Tillsonburg Innovation Park, etc. Circulate and ask for name suggestions.

8. Committee Minutes & Reports

8.1. Tillsonburg District Chamber of Commerce – No update.

8.2. Downtown Business Improvement Association – Board in transition with Cedric Tomico being appointed interim chairperson. Process to recruit a new Executive Director still ongoing. The board/promotions committee has determined that they will not be in a position to plan a Christmas Crawl event this year so will be brought back next year.

8.3. Tillsonburg District Real Estate Board – Monthly sales volume down year to date, but sale price still up 20% for the month and 12% year to date. Units sold and listings are also down. Some slowing in the marketplace, but still a good market.

8.4. Physician Recruitment – Changes to Oxford recruitment as City of Woodstock has hired their own recruiter. Tillsonburg committee is considering recruitment for hospital staff in addition to general practitioners and will be bringing back information to the committee

9. Correspondence – None

10. Other Business

10.1. Roundtable

D. Gilvesy – Concern regarding business attraction and retention at the airport relating to hydro capacity and fire suppression. Grass runway also a concern. CAO to investigate and provide an update.

C. Tomico advised that the Kinsmen Club received a request to assist with the site preparation for the JL Scott McLean arena and within a few days they were able to secure over 20 individuals representing companies who were able to complete the work. Feedback was that their site preparation was very good. Community groups can offer a lot to the community in terms of providing value for money and this is an example of that.

J. Goossens – Looking into parking budget funded by downtown levy.

S. Molnar – SCOR meeting with Minister of Economic Development, Job Creation and Trade is being rescheduled.

L. Gilvesy indicated that they have recruited a new lawyer (Megan Whelan) to firm.

11. Closed Session - None

12. Next Meeting – Tuesday, December 11, at 7:30 AM

13. Adjournment

Moved By: L. Morgan

Seconded By: S. Spanjers

Proposed Resolution 3

The meeting adjourned at 10:15 AM.

Carried