

The Corporation of the Town of Tillsonburg

## Development Committee

January 8, 2019

7:30 AM

Boardroom, Customer Service Centre  
10 Lisgar Ave, Tillsonburg



# MINUTES

### ATTENDANCE

Andrew Burns, Deb Gilvesy, Lisa Gilvesy, Jesse Goossens, Mayor Stephen Molnar (Left 8 AM), Ashton Nembhard (Left 8:45 AM), Steve Spanjers (Arrived 7:50 AM), Cedric Tomico, John Veldman

Staff Present: David Calder, Cephas Panschow

### MEMBERS ABSENT/REGRETS

Mel Getty, Councillor Jim Hayes, Kirby Heckford, Lindsay Morgan, Randy Thornton,

#### 1. Call to Order

The meeting was called to order at 7:39 AM.

#### 2. Adoption of Agenda

Moved By: D. Gilvesy

Seconded By: L. Gilvesy

##### Resolution # 1

THAT the Agenda for the Development Committee meeting of January 8, 2019 be adopted.

*Carried*

#### 3. Disclosures of Pecuniary Interest and the General Nature Thereof – None Declared

#### 4. Adoption of Minutes of Previous Meeting – December 11, 2018

Moved By: A. Burns

Seconded By: L. Gilvesy

##### Resolution # 2

THAT the Minutes of the Development Committee Meeting of December 11, 2018 be approved.

*Carried*

#### 4.1. Business Arising from the Minutes

#### 5. Delegations and Presentations

#### 6. Information Items

##### 6.1. Community Strategic Plan – No update

**6.2. Tillsonburg Hydro Inc** – Board Chair Dan Rasokas has presented to the chamber board and it appears that the changes being made are being required by Provincial regulatory bodies. Question still remains as to the timing of the changes.

**6.3. Town Hall Task Force** – Release of the RFP is scheduled this month.

## **7. General Business & Reports**

### **7.1. Monthly Project Update**

Heritage lights installation in the downtown is now complete. Downtown retail gap analysis is being completed by a consultant and will help guide future recruitment efforts. Contractor for the sanitary sewer crossing will be mobilizing on January 8 with completion anticipated by end of week of the following week.

### **7.2. Chamber of Commerce Award Selection**

#### **7.2.1. Industrial**

The list of industrial investments in the past year was reviewed.

Moved By: D. Gilvesy

Seconded By: L. Gilvesy

#### Resolution # 3

THAT [REDACTED] be selected as the recipient of the New Industrial Investment Award based on total investment amount, new/future jobs created in Tillsonburg and quality of jobs.

*Carried*

#### **7.2.2. Commercial**

Moved By: A. Burns

Seconded By: S. Spanjers

#### Resolution # 4

THAT The [REDACTED] be selected as the recipient of the New Commercial Investment Award based on total investment amount, new jobs created in Tillsonburg and improvement to the Town's image.

*Carried*

### **7.3. Chamber Award Process**

This item has been discussed after the prior year's process and also at the November meeting. The Committee is satisfied with the information provided for the award and the process. Suggestion to add criteria on the quality of jobs created (perhaps through average wages) and also to consider relative value of investment in order to ensure smaller, but significant investments can be considered. Revise template and circulate to next committee.

**8. Committee Minutes & Reports**

**8.1. Tillsonburg District Chamber of Commerce** – AGM luncheon scheduled for January 16.

**8.2. Downtown Business Improvement Association** – AGM scheduled also scheduled for January 16 starting at 5:30 PM followed by business meeting starting at 7 PM.

**8.3. Tillsonburg District Real Estate Board** – Monthly sales volume up 23% versus last year, with year to date down less than 1%. Units sold down 8% and new listings also down 8%. December average residential sale price up 14% to \$411,742 while year to date average residential price is up 13% to \$344,241.

**8.4. Physician Recruitment** – No update

**9. Correspondence** – None

**10. Other Business**

**10.1. Roundtable**

D. Gilvesy indicated that, further to the information session on attainable housing, affordability, even for working people, is an issue.

J. Veldman indicated need to bring forward development opportunities in the health care sector to the next committee.

S. Spanjers indicated that Triton has received their 3D metal printer and also created a new company. 3D printers have resulted in good business opportunities and may be a good idea for a tour by the committee.

**11. Closed Session - None**

**12. Next Meeting** – Tuesday, February 12, at 7:30 AM

**13. Adjournment**

Moved By: A. Burns

Seconded By: S. Spanjers

Proposed Resolution 5

The meeting adjourned at 9:15 AM.

*Carried*